



Open reference letter - Stephen B. Harrison

**Innovative Liquid Hydrogen Applications and Business Models
Strategic Advisory Services to the CEO and CTO**

24.04.2026

To who it may concern,

Hydvance is a startup with expertise in liquid hydrogen, cryogenic systems engineering and sustainable aviation. Our goal is to enable high-performance, zero emissions mobility applications through our unique cryogenic liquid hydrogen storage, conditioning and delivery system on board the vehicle. This will be combined with our complimentary land-based infrastructure to produce, liquefy and refuel liquid hydrogen to the vehicle.

To support the development and execution of our strategic roadmap, Hyd Vance engaged Stephen B. Harrison of sbh4 GmbH as an international hydrogen value chain expert. During Q1 and Q2 of 2026 Stephen supported myself (CEO) and my co-founder (CTO) with strategic advisory services.

Stephen's insights led us to jointly review our business model and our target markets use-cases and applications. In turn he helped us to align and execute our tactical priorities towards the directions we are considering to take our business.

We initially met Stephen at a trade show in Paris, where we had several very productive interactions. Subsequently, as a retained advisor, Stephen provided advisory services during virtual meetings with myself and my CTO and other remote communication. He also made valuable introductions to actors in the market who may become key partners to transition our business model from concept to reality.

We would highly recommend Stephen for growth-related strategic advisory services, and we plan to use his services again in the future, when our business matures.

Yours faithfully,

Thomas Andrieu,
CEO, Hyd Vance

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